

# Dave Walter



## WORK EXPERIENCE

- Licensed Real Estate Agent since 1986
- Successfully SOLD and Closed **2,500+ Homes!**

# Resume

## AWARDS AND ACCOMPLISHMENTS

- Ranked the **#1 TEAM** for Pinnacle Estate Properties of the 1,200+ agents **Company-Wide!**
- Individually ranked the **#1 AGENT** for representing listings sold in the Conejo Valley for the entire MLS, from 1999 to present! (Based on total listings SOLD each year throughout the Conejo Valley)
- Individually ranked the **#1 AGENT** for listings sold in Thousand Oaks for the entire MLS, from 1993 to present! (Based on total listings SOLD each year in the City of Thousand Oaks)
- Individually ranked the **#1 AGENT** for the most buyers and sellers of the whole Conejo Valley!
- Ranked in the **TOP 1%** of agents for listings sold throughout all of Ventura County! (Based on total listings sold 1990 to present)
- Ranked in the top **TOP .01%** of Real Estate Teams in the Country!
- Named one of the **"Best Real Estate Teams in America"** by Real Trends®!
- Ranked in the **TOP 100** list for Social Media Marketing by Real Estate Agents in CA!
- Recognized as one of the **TOP 100** Most Influential Real Estate Agents in Southern California"
- Ranked in the **TOP 200** for ALL Real Estate Teams in the entire Country
- "Premier Agent" for Zillow and ranked as a "Best Of Zillow" Agent (Top 10% of all Zillow Agents)
- Managing Partner for Pinnacle Estate Properties, Westlake Village
- A top agent for breaking neighborhood price records
- Specialist in representing Corporate Relocation Sales Trust Sales, Probate Sales and Divorce Sales

## EDUCATION

- **30+ YEARS** of on the job Real Estate experience
- Graduate of Realtors® Institute, (GRI)
- Graduate of California State University Northridge with a Bachelor of Science
- Degree in Business Administration with specialty in marketing
- Hundreds of hours of advanced Real Estate education courses
- Course instructor for Real Estate professionals

## AREA OF SERVICE

- Representing buyers and sellers throughout the Conejo Valley (Agoura, Westlake Village, Thousand Oaks, and Newbury Park), plus Moorpark, Simi Valley, Wood Ranch, Camarillo, Oxnard, Ventura, the San Fernando Valley, and Malibu

## AFFILIATIONS

- The California Association of Realtors and The National Association of Realtors

If your property is currently listed, this is not a solicitation for that listing.